# ICE Fund - Professional Investor

Product Disclosure Statement

ARSN 118 533 458 APIR ETL0374AU Issue Date 1 December 2023



#### About this PDS

This Product Disclosure Statement ("PDS") has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity") and is a summary of the significant information relating to an investment in Professional Investor units of the ICE Fund (the "Fund"). It contains a number of references to important information (including a glossary of terms) contained in the SGH Professional Investor Reference Guide ("Reference Guide"), which forms part of this PDS. You should carefully read and consider both the information in this PDS, and the information in the Reference Guide, before making a decision about investing in the Fund.

The information provided in this PDS is general information only and does not take account of your personal objectives, financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances and consider whether investing in the Fund is appropriate for you in light of those circumstances.

The offer to which this PDS relates is only available to persons receiving this PDS (electronically or otherwise) in Australia.

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the Securities Act of 1933 as amended ("US Securities Act"). Equity Trustees may vary this position and offers may be accepted on merit at Equity Trustees' discretion. The units in the Fund have not been, and will not be, registered under the US Securities Act unless otherwise approved by Equity Trustees and may not be offered or sold in the US to, or for, the account of any US Person (as defined in the Reference Guide) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

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#### The Reference Guide

Throughout the PDS, there are references to additional information contained in the Reference Guide. You can obtain a copy of the PDS and the Reference Guide, free of charge, by visiting www.sghiscock.com.au, www.iceinvestors.com.au or by calling Apex Fund Services Pty Ltd on 1300 133 451 (Australia) or +61 2 8259 8888.

The information contained in the Reference Guide may change between the day you receive this PDS and the day you acquire the product. You must therefore ensure that you have read the Reference Guide current as at the date of your application.

#### Updated information

Information in this PDS is subject to change. We will notify you of any changes that have a material adverse impact on you or other significant events that affect the information contained in this PDS. Any information that is not materially adverse information is subject to change from time to time and may be obtained by visiting www.sghiscock.com.au, www.iceinvestors.com.au or by calling Apex Fund Services Pty Ltd on 1300 133 451 (Australia) or +61 2 8259 8888. A paper copy of the updated information will be provided free of charge on request.

Investment Manager

SG Hiscock & Company Limited ABN 51 097 263 628 AFSL 240679 Website: www.sghiscock.com.au

Sub-Investment Manager ICE Investors Pty Ltd ABN 30 630 473 568 www.iceinvestors.com.au Administrator Apex Fund Services Pty Ltd Unit Registry GPO Box 4968 Sydney, NSW, 2001 Phone: 1300 133 451 or +61 2 8259 8888 Fax: +612 9251 3525 Email: SGHinvestorservices@apexgroup.com Website: www.apexgroup.com Responsible Entity Equity Trustees Limited ABN 46 004 031 298, AFSL 240975 GPO Box 2307 Melbourne VIC 3001 Phone: +613 8623 5000 Website: www.eqt.com.au/insto

# 1. About Equity Trustees Limited

#### The Responsible Entity

#### Equity Trustees Limited

Equity Trustees Limited ABN 46 004 031 298 AFSL 240975, a subsidiary of EQT Holdings Limited ABN 22 607 797 615, which is a public company listed on the Australian Securities Exchange (ASX: EQT), is the Fund's responsible entity and issuer of this PDS. Established as a trustee and executorial service provider by a special Act of the Victorian Parliament in 1888, today Equity Trustees is a dynamic financial services institution which continues to grow the breadth and quality of products and services on offer.

Equity Trustees' responsibilities and obligations as the Fund's responsible entity are governed by the Fund's constitution ("Constitution"), the Corporations Act and general trust law. Equity Trustees has appointed SG Hiscock & Company Limited as the investment manager of the Fund. Equity Trustees has appointed a custodian to hold the assets of the Fund. The custodian has no supervisory role in relation to the operation of the Fund and is not responsible for protecting your interests.

#### The Investment Manager

#### SG Hiscock & Company Limited

SG Hiscock & Company ("SGH") is a boutique investment manager specialising in high conviction, actively managed investment strategies and Individual Portfolios.

SGH was established in Melbourne in 2001 by six of its principals and is entirely owned by directors, staff and associates. SGH has appointed ICE Investors under a sub-investment agreement to undertake the portfolio management of the ICE Fund.

#### The Sub-Investment Manager

#### ICE Investors Pty Ltd

ICE Investors Pty Ltd (ICE Investors) specialises in investing in Australian listed industrial companies and the lead portfolio manager has been managing the ICE Fund since 2006. ICE Investors applies a franchise investment style to identify quality companies that are suitable investment candidates. Portfolio decisions are underpinned by a valuation-based investment discipline. The ICE Fund typically invests in mid to small market capitalisation companies in an index unaware manner. ICE Investors is located in the Melbourne CBD and is a Corporate Authorised Representative of SGH.

### 2. How the ICE Fund - Professional Investor works

The Fund is a registered managed investment scheme governed by the Constitution. The Fund comprises assets which are acquired in accordance with the Fund's investment strategy. Direct investors receive units when they invest in the Fund. In general, each unit represents an equal interest in the assets of the Fund subject to liabilities; however, it does not give investors an interest in any particular asset of the Fund.

#### Applying for units

There are several ways to invest in the Fund. You can acquire units by completing the Application Form that accompanies this PDS. The minimum initial investment amount for the Fund is \$250,000.

See Section 8 "How to apply" of this PDS and the SGH Reference Guide for further information.

Please note that all monies deposited by direct credit, direct debit or cheque must match the amount specified on the Application Form for an application to be valid. We reserve the right to accept or reject applications in whole or in part at our discretion. We have the discretion to delay processing applications where we believe this to be in the best interest of the Fund's investors. The price at which units are acquired is determined in accordance with the Constitution ("Application Price"). The Application Price on a Business Day is, in general terms, equal to the Net Asset Value ("NAV") of the Fund, divided by the number of units on issue and adjusted for transaction costs ("Buy Spread"). At the date of this PDS, the Buy Spread is 0.30%.

The Application Price will vary as the market value of assets in the Fund rises or falls.

#### Making additional investments

You can make additional investments into the Fund at any time by sending us your additional investment amount together with a completed Additional Investment Form. The minimum additional investment into the Fund is \$5,000. Forms are available at www.sghiscock.com.au or www.iceinvestors.com.au.

#### Distributions

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution period.

The Fund usually distributes income half-yearly at the end of June and December, however, Equity Trustees may change the distribution frequency without notice. Distributions are calculated effective the last day of each distribution period and are normally paid to investors as soon as practicable after the distribution calculation date.

#### **Distribution Options**

Investors in the Fund can indicate a preference to have their distribution:

- reinvested back into the Fund; or
- directly credited to their AUD Australian domiciled bank account.

Investors who do not indicate a preference will have their distributions automatically reinvested. Applications for reinvestment will be taken to be received immediately prior to the next Business Day after the relevant distribution period. There is no Buy Spread on distributions that are reinvested.

In some circumstances, the Constitution may allow for an investor's withdrawal proceeds to be taken to include a component of distributable income.

#### Access to your money

Investors in the Fund can generally withdraw their investment by completing a written request to withdraw from the Fund and mailing it to:

Apex Fund Services Pty Ltd Unit Registry GPO Box 4968 Sydney, NSW, 2001

You can also email: SGHinvestorservices@apexgroup.com

Or sending it by fax to +61 2 9251 3525

The minimum withdrawal amount is nil. Withdrawal forms are available at www.sghiscock.com.au or www.iceinvestors.com.au. Once we receive and accept your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

Equity Trustees will generally allow an investor to access their investment within 7 days of acceptance of a withdrawal request by transferring the withdrawal proceeds to such investor's nominated Australian domiciled bank account. However, Equity Trustees is allowed to reject withdrawal requests, and also to make payment up to 30 days after acceptance of a request (which may be extended in certain circumstances) as outlined in the Constitution and Reference Guide.

We reserve the right to accept or reject withdrawal requests in whole or in part at our discretion.

#### Cut-off times for processing transactions

If we receive all required application or redemption documents before or at 2pm (Melbourne time) on a Business day, and your request is accepted by the Fund's administrator, Apex Fund Services, we will process the transaction using that day's application or redemption price. Requests received after 2pm (Melbourne time) on a Business day or non-Business day will generally be treated as having been received before the cut-off time on the next Business day.

#### Unit Pricing

The price at which units are withdrawn is determined in accordance with the Constitution ("Withdrawal Price"). The Withdrawal Price on a Business Day is, in general terms, equal to the NAV of the Fund, divided by the number of units on issue and adjusted for transaction costs ("Sell Spread"). At the date of this PDS, the Sell Spread is 0.30%.

The Withdrawal Price will vary as the market value of assets in the Fund rises or falls.

Equity Trustees reserves the right to fully redeem your investment if your investment balance in the Fund falls below \$50,000 as a result of processing your withdrawal request. In certain circumstances, for example, when there is a freeze on withdrawals, where accepting a withdrawal is not in the best interests of investors in the Fund including due to one or more circumstances outside its control or where the Fund is not liquid (as defined in the Corporations Act), Equity Trustees can deny or suspend a withdrawal request and you may not be able to withdraw your funds in the usual processing times or at all. When the Fund is not liquid, an investor can only withdraw when Equity Trustees makes a withdrawal offer to investors in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

#### Unit pricing discretions policy

Equity Trustees has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating unit prices (including determining the value of the assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy will be made available free of charge on request.

#### Additional information

If and when the Fund has 100 or more direct investors, it will be classified by the Corporations Act as a 'disclosing entity'. As a disclosing entity, the Fund will be subject to regular reporting and disclosure obligations. Investors would then have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report lodged with ASIC ("Annual Report");
- any subsequent half yearly financial report lodged with ASIC after the lodgement of the Annual Report; and
- any continuous disclosure notices lodged with ASIC after the Annual Report but before the date of this PDS.

Equity Trustees will comply with any continuous disclosure obligation by lodging documents with ASIC as and when required.

Copies of these documents lodged with ASIC in relation to the Fund may be obtained from ASIC through ASIC's website.

#### **Further reading**

You should read the important information in the Reference Guide about:

- Application cut-off times;
- Application terms;
- Authorised signatories;
- Reports;
- Withdrawal cut-off times;
- Withdrawal terms; and
- Withdrawal restrictions,

under the "Investing in the SGH Funds", "Managing your investment" and "Withdrawing your investment" sections before making a decision. Go to the Reference Guide which is available at www.sghiscock.com.au or www.iceinvestors.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

## 3. Benefits of investing in the ICE Fund - Professional Investor

The Fund is an actively managed Australian share portfolio that aims to deliver superior medium to long-term returns. The Fund aims to achieve this outperformance by investing in companies which have, or are creating, a sustainable competitive advantage due to their ownership or utilisation of assets that are difficult to replicate. Benefits of investing in the Fund include:

- access to the expertise of a specialist investment boutique structure;
- access to active management aimed at maximising potential for superior returns by investing in companies that the Investment Manager considers to have or are creating an entrenched market position for their products or services;
- potential for growth by investing in businesses based on their prospects rather than their size to accumulate wealth over the long-term;
- significant diversification as it primarily invests in companies that are less affected by the vagaries of the economic cycle; and
- regular reporting to keep you up to date on your investments.

# 4. Risks of managed investment schemes

All investments carry risks. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The significant risks below should be considered in light of your risk profile when deciding whether to invest in the Fund. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets and your risk tolerance.

The Responsible Entity , Investment Manager and the Sub-Investment Manager do not guarantee the liquidity of the Fund's investments, repayment of capital or any rate of return or the Fund's investment performance. The value of the Fund's investments will vary. Returns are not guaranteed, and you may lose money by investing in the Fund. The level of returns will vary and future returns may differ from past returns. Laws affecting managed investment schemes may change in the future. The structure and administration of the Fund is also subject to change.

In addition, we do not offer advice that takes into account your personal financial situation, including advice about whether the Fund is suitable for your circumstances. If you require personal financial or taxation advice, you should contact a licensed financial adviser and/or taxation adviser.

#### Company specific risk

There may be instances where a company or managed investment scheme will fall in value because of company or scheme specific factors (for example, where a company's major product is subject to a product recall). The value of a company's securities can also vary because of changes to management, product, distribution or the company's business environment.

#### Currency risk

The Fund may invest in securities listed on non-Australian exchanges. Currency movements against the Australian dollar may adversely affect the domestic value of the Fund's investments and the income from those investments. Where considered appropriate, the Investment Manager will hedge currency exposures to reduce the risk of adverse fluctuations in the value of the Australian dollar relative to other currencies.

#### Derivatives risk

In the case of derivatives, fluctuations in price will reflect movements in the underlying assets, reference rate or index to which the derivatives relate. The use of derivative positions to hedge the risk of physical securities will involve 'basis risk', which refers to the possibility that derivative positions may not move perfectly in line with the physical security. As a consequence, the derivative positions cannot be expected to perfectly hedge the risk of the physical security. Other risks associated with derivatives include that they can lose value because of a sudden price move or because of the passage of time, potential illiquidity of the derivative, that the Fund cannot meet payment obligations as they arise, and that the counterparty to any derivative contract does not meet its obligations under the contract.

#### Investment selection risk

The Sub-Investment Manager may make poor investment decisions resulting in sub-standard returns (for example where the Investment Manager invests in a company that significantly underperforms the share market). This risk is mitigated to some extent by the knowledge and experience of the Investment Manager.

#### Pandemic and other unforeseen event risk

Health crises, such as pandemic and epidemic diseases, as well as other catastrophes that interrupt the expected course of events, such as natural disasters, war or civil disturbance, acts of terrorism, power outages and other unforeseeable and external events, and the public response to or fear of such diseases or events, have and may in the future have an adverse effect on the economies and financial markets either in specific countries or worldwide and consequently on the value of the Fund's investments. Further, under such circumstances the operations, including functions such as trading and valuation, of the Investment Manager and other service providers could be reduced, delayed, suspended or otherwise disrupted.

#### Further reading...

Before making a decision to invest, you should read the important information in the SGH Professional Investor Reference Guide "Additional risks of managed investment schemes" section about additional risks that apply to managed investment schemes. Go to the Reference Guide which is available at www.sghiscock.com.au or www.iceinvestors.com.au. The material relating to the additional risks may change between the time when you read this PDS and the day when you acquire the product.

## 5. How we invest your money

**Warning**: When choosing to invest in the Fund or an option of the Fund, you should consider the likely investment returns, the risks of investing and your investment time frame.

#### Investment objective

The Fund's investment objective is to achieve positive long-term returns over rolling 5 to 7 year periods. Returns are not guaranteed.

#### Performance Hurdle

The performance hurdle is the daily percentage movement in the S&P/ASX 300 Accumulation Index plus 1.20% per annum calculated on a daily basis.

#### Minimum suggested time frame

The minimum suggested investment time frame for the Fund is 5 years.

#### **Risk** level

High

There is a risk investors may lose some or all of their initial investment. Higher risk investments tend to fluctuate in the short-term but can produce higher returns than lower risk investments over the long-term.

#### Investor suitability

The Fund is suited for investors who would like to invest in an index unaware weighted portfolio of listed companies which have or are in the process of creating a sustainable competitive advantage and who seek to achieve a positive long-term return over a rolling 5 to 7 year periods.

#### Investment strategy

The Fund aims to deliver superior medium to long-term returns by investing, either directly or through derivatives, in listed securities which possess, in the opinion of the Sub-Investment Manager, a sustainable competitive edge. The Fund strategy is focused on quality, providing a unique exposure to predominantly mid to small cap Australian industrial franchise companies.

The Fund's investment philosophy is that investors achieve superior returns by investing at sensible prices in companies which have a sustainable competitive advantage. The Sub-Investment Manager believes that companies can create a sustainable competitive advantage by;

(1) owning key intangible assets which are difficult to replicate (such as brands, licenses, patents, distribution rights, logistical capability, a captive client base) and

(2) operating these difficult to replicate assets with the objective of entrenching the company's products/services in the marketplace.

#### Investment guidelines

An investment's weighting in the Fund will principally be determined by the Sub-Investment Manager's view on whether the investment's return is likely to exceed the Fund's investment objective over the 5 to 7 year time frame, not by any index weight. As a result of this strategy, the Fund's investment portfolio is expected to have very different weights to that of the S&P/ASX 300 Index.

The assets of the Fund will be invested in accordance with the following guidelines:

• Investment in a portfolio of approximately 30 to 50 securities (with a minimum investment in 15 securities and a maximum investment in no more than 80 securities) that are listed, or due to be listed within the next 12 months, on a recognised stock exchange.

- Investment of up to 100% of the Fund's assets in securities listed on the ASX. The Fund can also have an investment of up to 30% of its assets in securities listed, or about to be listed, on recognised international stock exchanges. The Fund can have up to 50% of its assets in cash.
- Foreign currency exposures, excluding New Zealand dollar exposures, will be hedged to reduce the impact of adverse fluctuations in the value of the Australian dollar.
- Aggregate exposure to securities will be between 50% and 100% although it is expected that the Fund's aggregate exposure to securities will typically be at the higher end of this range. It is expected that the Fund's aggregate exposure to securities will only be at the lower end of this range when attractively valued securities cannot be identified by the Investment Manager.
- Although the Fund is permitted to borrow, it is intended at the date of this PDS that the Fund will not borrow for the purpose of investing the money borrowed. The Fund may, however, use overdraft facilities as and when required.
- The Fund is permitted to use derivatives for non-speculative purposes. It is intended that derivatives be used to adjust exposures to individual securities and markets and not to gear the Fund.
- Generally, the investment in any one company will not be more than 15% of the market value of the Fund's assets.
- Generally, a holding in any one company will not be more than 10% of the issued capital of a company.
- The Fund is permitted to invest up to 10% of the Fund's assets in unlisted securities, but those unlisted securities must be expected to be quoted on a recognised stock exchange within 12 months of purchase.

Due to movements in the market or similar events, the guidelines set out above may not be adhered to from time to time. In these circumstances, the Sub-Investment Manager will seek to bring the Fund's investments within the guidelines within a reasonable period of time.

#### Changing the investment strategy

The investment strategy and asset allocation parameters may be changed. If a change is to be made, investors in the Fund will be notified in accordance with the Corporations Act.

# Labour, environmental, social and ethical considerations

EQT has delegated the investment function (including ESG responsibilities) to the Investment Manager and the Investment Manager has contemplated that 'Labour, Environmental, Social and Ethical considerations will be taken into account in relation to the investment of the fund. ICE Investors regards itself as a responsible investor and is a signatory to the Principles for Responsible Investment. ICE Investors takes an active approach to integrating and embedding environmental, social and governance ("ESG") considerations into its investment decision making and engaging with company boards and management on ESG issues. ICE Investors has an ESG policy https://iceinvestors.com.au/wp-content/uploads/2022/03/

ICE-Investors-ESG-policy-FINAL.pdf which provides the framework for considering ESG risks and opportunities as part of its investment processes.

#### Fund performance

Up to date information on the performance of the Fund will be available by visiting www.sghiscock.com.au or www.iceinvestors.com.au, emailing enquiries@sghiscock.com.au or calling SGH on 1300 555 511 (Australia) or +613 9612 4600.

# 6. Fees and costs

#### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

#### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator

to help you check out different fee options.

The information in the following Fees and Costs Summary can be used to compare costs between different simple managed investment schemes. Fees and costs can be paid directly from an investor's account or deducted from investment returns. For information on tax please see Section 7 of this PDS.

#### Fees and Costs Summary

ICE Fund - Professional Investor			
Type of fee or cost	Amount	How and when paid	
Ongoing annual fees and costs <sup>1</sup>			
Management fees and costs The fees and costs for managing your investment <sup>2</sup>	1.18% of the NAV of the Fund	The management fees component of management fees and costs are accrued daily and paid from the Fund monthly in arrears and reflected in the unit price. Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Fund as they are incurred.	
Performance fees Amounts deducted from your investment in relation to the performance of the product	0.00% <sup>3</sup>	Performance fees are calculated daily and paid annually in arrears from the Fund and reflected in the unit price.	
Transaction costs The costs incurred by the scheme when buying or selling assets	0.29% of the NAV of the Fund	Transaction costs are variable and deducted from the Fund as they are incurred and reflected in the unit price. They are disclosed net of amounts recovered by the buy-sell spread.	

Member activity related fees and costs (fees for services or when your money moves in or out of the scheme)

ICE Fund - Professional Investor				
Type of fee or cost	Amount	How and when paid		
Establishment fee The fee to open your investment	Not applicable	Not applicable		
Contribution fee The fee on each amount contributed to your investment	Not applicable	Not applicable		
Buy-sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme	0.30% upon entry and 0.30% upon exit	These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Fund and are not separately charged to the investor. The Buy Spread is paid into the Fund as part of an application and the Sell Spread is left in the Fund as part of a redemption.		
Withdrawal fee The fee on each amount you take out of your investment	Not applicable	Not applicable		
<i>Exit fee</i> The fee to close your investment	Not applicable	Not applicable		
Switching fee The fee for changing investment options	Not applicable	Not applicable		

<sup>1</sup> All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.

<sup>2</sup> The management fee component of management fees and costs can be negotiated. See "Differential fees" in the "Additional Explanation of Fees and Costs" below.

<sup>3</sup> This represents the performance fee of the Class which is payable as an expense of the Fund to the Investment Manager. See "Performance fees" below for more information.

#### Additional Explanation of Fees and Costs

#### Management fees and costs

The management fees and costs include amounts payable for administering and operating the Fund, investing the assets of the Fund, expenses and reimbursements in relation to the Fund and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 1.18% p.a. of the NAV of the Fund is payable to the Responsible Entity of the Fund for managing the assets and overseeing the operations of the Fund. The management fees component is accrued daily and paid from the Fund monthly in arrears and reflected in the unit price. As at the date of this PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees, and administration and audit fees.

The indirect costs and other expenses component of 0.00% p.a. of the NAV of the Fund may include other ordinary expenses of operating the Fund, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Fund invests. The indirect costs and other expenses component is variable and reflected in the unit price of the Fund as the relevant fees and costs are incurred. They are borne by investors, but they are not paid to the Responsible Entity or Investment Manager. The indirect costs and other expenses component is based on the relevant costs incurred during the financial year ended 30 June 2023.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at www.eqt.com.au/insto where they are not otherwise required to be disclosed to investors under law.

#### Performance fees

Performance fees include amounts that are calculated by reference to the performance of the Fund. The performance fee figure that is disclosed in the Fees and Costs Summary is generally based on an average of the performance fees over the previous five financial years, where each performance fee relevant to the Fund is averaged and totalled to give the performance fees for the Fund. The performance fees for the Fund are 0.00% of the NAV of the Fund calculated based on the methodology below.

In terms of the performance fees payable to the Investment Manager, a performance fee is payable where the investment performance of the Fund (before management fees and costs) exceeds the S&P/ASX 300 Accumulation Index plus 1.20% p.a. (the performance hurdle). The performance fees are 15.375% of this excess, calculated and accrued daily, and paid annually in arrears from the Fund. Performance fees are subject to a High Watermark which means no performance fees are payable until any accrued underperformance (in dollar terms), as against the performance hurdle, from prior periods has been made up.

Please note that the performance fees disclosed in the Fees and Costs Summary is not a forecast as the actual performance fee for the current and future financial years may differ. The Responsible Entity cannot guarantee that performance fees will remain at their previous level or that the performance of the Fund will outperform the performance hurdle.

It is not possible to estimate the actual performance fee payable in any given period, as we cannot forecast what the performance of the Fund will be. Information on current performance fees will be updated from time to time and available at www.eqt.com.au/insto.

#### Transaction costs

In managing the assets of the Fund, the Fund may incur transaction costs such as brokerage, buy-sell spreads in respect of the underlying investments of the Fund, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold. Transaction costs also include costs incurred by interposed vehicles in which the Fund invests (if any), that would have been transaction costs if they had been incurred by the Fund itself. Transaction costs are an additional cost to the investor where they are not recovered by the Buy/Sell Spread, and are generally incurred when the assets of the Fund are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Fund.

The Buy/Sell Spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Fund will incur when buying or selling assets of the Fund. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Fund and are not separately charged to the investor. The Buy Spread is paid into the Fund as part of an application and the Sell Spread is left in the Fund as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.30% upon entry and 0.30% upon exit. The dollar value of these costs based on an application or a withdrawal of \$250,000 is \$750 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time and www.sghiscock.com.au will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the Buy/Sell Spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Fund's assets and are reflected in the Fund's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Fund are 0.41% p.a. of the NAV of the Fund, which is based on the relevant costs incurred during the financial year ended 30 June 2023.

However, actual transaction costs for future years may differ.

#### Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 6.00% of the GAV of the Fund. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this PDS. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Fund and as such these expenses may increase or decrease accordingly, without notice.

#### **Differential fees**

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients. Please contact the Investment Manager on +61396144600 for further information.

# Example of annual fees and costs for an investment option

This table gives an example of how the ongoing annual fees and costs in the investment option for this product can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

EXAMPLE – ICE Fund - Professional Investor				
BALANCE OF \$300,000 WITH A CONTRIBUTION OF \$5,000 DURING THE YEAR				
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0		
Plus Management fees and costs	1.18% p.a.	And, for every \$300,000 you have in the ICE Fund - Professional Investor you will be charged or have deducted from your investment \$3,540 each year		
<b>Plus</b> Performance fees	0%	And, you will be charged or have deducted from your investment \$0 in performance fees each year		
<b>Plus</b> Transaction costs	0.29% p.a.	And, you will be charged or have deducted from your investment \$870 in transaction costs		
<b>Equals</b> Cost of ICE Fund - Professional Investor		If you had an investment of \$300,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of: \$4,410* What it costs you will depend on the investment option you choose and the fees you negotiate.		

\* Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the Buy/Sell Spread.

This example assumes the \$5,000 contribution occurs at the end of the first year, therefore the fees and costs are calculated using the \$300,000 balance only.

Warning: If you have consulted a financial adviser, you may pay additional fees. You should refer to the Statement of Advice or Financial Services Guide provided by your financial adviser in which details of the fees are set out.

ASIC provides a fee calculator on www.moneysmart.gov.au, which you may use to calculate the effects of fees and costs on account balances. The performance fees stated in this table are based on the average performance fee for the Fund over the previous five financial years. The performance of the Fund for this financial year, and the performance fees, may be higher or lower or not payable in the future. It is not a forecast of the performance of the Fund or the amount of the performance fees in the future.

The indirect costs and other expenses component of management fees and costs and transaction costs may also be based on estimates. As a result, the total fees and costs that you are charged may differ from the figures shown in the table.

#### Further reading

You should read the important information in the Reference Guide about fees and costs under the "Fees and other costs" section before making a decision. Go to the Reference Guide which is available at www.sghiscock.com.au or www.iceinvestors.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 7. How managed investment schemes are taxed

Warning: Investing in a registered managed investment scheme (such as the Fund) is likely to have tax consequences. You are strongly advised to seek your own professional tax advice about the applicable Australian tax (including income tax, GST and duty) consequences and, if appropriate, foreign tax consequences which may apply to you based on your particular circumstances before investing in the Fund.

The Fund is an Australian resident for tax purposes and does not generally pay tax on behalf of its investors. Australian resident investors are assessed for tax on any income and capital gains generated by the Fund to which they become presently entitled or, where the Fund has made a choice to be an Attribution Managed Investment Trust ("AMIT") and the choice is effective for the income year, are attributed to them.

#### Further reading

You should read the important information in the Reference Guide about Taxation under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.sghiscock.com.au or www.iceinvestors.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 8. How to apply

Before completing the Application Form or Additional Investment From, please ensure you have read this PDS together with the Reference Guide available from www.sghiscock.com.au.

#### New investors:

- Complete the Application Form accompanying the PDS (details are in the Application Form) and post it to Apex Fund Services Pty Ltd, Unit Registry, GPO Box 4968, Sydney, NSW 2001 or email the form to: SGHinvestorservices@apexgroup.com; with your payment by:
  - Transfer the application money electronically to the Fund
  - Direct Debit (for initial investment only)
  - Cheque

#### Additional applications:

Additional investment can be made into an existing account at any time. The process for making an additional investment is to complete an Application for Additional Investment to Existing Investors Form available at www.sghiscock.com.au; and post or email it to Apex Fund Services Pty Ltd with your payment by:

- Transfer the application money electronically to the Fund
- Cheque

Please note that cash cannot be accepted and all applications must be made in Australian dollars. All monies deposited by direct credit, direct debit or cheque must match the amount specified on the Application Form or the Additional Investment Form for the application to be valid.

#### Who can invest?

Eligible persons (as detailed in the 'About this PDS' section) can invest, however individual investors must be 18 years of age or over.

#### Cooling-off rights

If you are a Retail Client who has invested directly in the Fund, you may have a right to a 'cooling off' period in relation to your investment in the Fund for 14 days from the earlier of:

- confirmation of the investment being received; and
- the end of the fifth Business Day after the units are issued.

A Retail Client may exercise this right by notifying Equity Trustees in writing. A Retail Client is entitled to a refund of their investment adjusted for any increase or decrease in the relevant Application Price between the time we process your application and the time we receive the notification from you, as well as any other tax and other reasonable administrative expenses and transaction costs associated with the acquisition and termination of the investment.

The right of a Retail Client to cool off does not apply in certain limited situations, such as if the issue is made under a distribution reinvestment plan, switching facility or represents additional contributions required under an existing agreement. Also, the right to cool off does not apply to you if you choose to exercise your rights or powers as an investor in the Fund during the 14 day period. This could include selling part of your investment or switching it to another product. No cooling off period applies if you are a Wholesale Client.

#### Enquiries

If you have any enquiries regarding the Fund, you can call Apex Fund Services Pty Ltd on 1300 133 451 (Australia) or +61 2 8259 8888.

#### Complaints resolution

Equity Trustees has an established complaints handling process and is committed to properly considering and resolving all complaints. If you have a complaint about your investment, please contact us on:

Phone: 1300 133 472 Post: Equity Trustees Limited GPO Box 2307, Melbourne VIC 3001 Email: compliance@eqt.com.au

We will acknowledge receipt of the complaint within 1 Business Day or as soon as possible after receiving the complaint. We will seek to resolve your complaint as soon as practicable but not more than 30 calendar days after receiving the complaint.

If you are not satisfied with our response to your complaint, you may be able to lodge a complaint with the Australian Financial Complaints Authority ("AFCA").

Contact details are: Online: www.afca.org.au Phone: 1800 931 678 Email: info@afca.org.au Post: GPO Box 3, Melbourne VIC 3001.

The external dispute resolution body is established to assist you in resolving your complaint where you have been unable to do so with us. However, it's important that you contact us first.

# 9. Other information

#### Consent

The Investment Manager and Sub-Investment Manager have given and, as at the date of this PDS, have not withdrawn:

- their written consent to be named in this PDS as the Investment Manager and Sub-Investment Manager of the Fund; and
- their written consent to the inclusion of the statements made about them which are specifically attributed to them, in the form and context in which they appear.

The Investment Manager and Sub-Investment Manager have not otherwise been involved in the preparation of this PDS or caused or otherwise authorised the issue of this PDS. None of the Investment Manager or Sub-Investment Manager nor their employees or officers accept any responsibility arising in any way for errors or omissions, other than those statements for which they have provided their written consent to Equity Trustees for inclusion in this PDS.

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#### Further reading

You should read the important information in the Reference Guide about:

- Your privacy;
- The Constitution;
- Anti-Money Laundering and Counter Terrorism Financing ("AML/CTF");
- Information on underlying investments;
- Foreign Account Tax Compliance Act ("FATCA"); and
- Common Reporting Standard ("CRS"),

under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.sghiscock.com.au or www.iceinvestors.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.